



Gwinnett

GWINNETT COUNTY
DEPARTMENT OF FINANCIAL SERVICES
PURCHASING DIVISION

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GwinnettCounty.com

November 1, 2022

**AWARD NOTICE
RP034-22**

Maintenance and Support of the IBM FileNet ECM Solution on an Annual Contract

Pursuant to the proposals received on September 19, 2022 for proposal RP034-22 Maintenance and Support of the IBM FileNet ECM Solution on an Annual Contract the proposal has been awarded to Fairfax Data Systems, Inc. Please note the enclosed proposal tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

Dana Garland, CPPB, FOII, NIGP-CPP
Purchasing Associate III

DG/bc

Enclosure

SCORE TABULATION

RP034-22

Maintenance and Support of the IBM FileNet ECM Solution on an Annual Contract

Department of Information Technology Services

			Fairfax Data Systems, Inc. (OS)	Genus Technologies (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS
1	Consulting Firm Experience and Qualifications	30	24.4	22.6
2	Personnel and Staffing	25	20.8	18.6
3	Technical Experience	30	26.2	22
4	References	10	10	7
SUB-TOTAL		95	81.4	70.2
5	Cost	5	5	0.50
TOTAL		100	86.4	70.7

Recommended Vendor:

Fairfax Data Systems, Inc.

Attn: Tobi Gebauer

30 Bridge Street, Suite 300

New Milford, CT 06776

Phone: 860-354-4472 ext. 113

rtp@fairfaxdatasystems.com

COST TABULATION

RP034-22

Maintenance and Support of the IBM FileNet ECM Solution on an Annual Contract

Department of Information Technology Services

		Fairfax Data Systems, Inc. (OS)	Genus Technologies (OS)
ITEM #	DESCRIPTION	LUMP SUM	LUMP SUM
1	Lump Sum Fee for Maintenance and Support of FileNet Environment to Include 200 Development Hours. NOTE: Pricing shall cover all costs, including direct and overhead expenses inclusive of travel, per diem and other miscellaneous costs.	\$50,000.00	\$523,406.00
PERSONNEL POSITION/BILLING CATEGORY			
1	Project Manager	\$150.00	\$205.00
2	Developer	\$150.00	\$205.00
3	Senior Technical Associate	\$150.00	\$205.00
4	Junior Technical Associate	\$140.00	\$205.00
5	Data Base Administrator	\$150.00	\$205.00
Will Vendor Hold Pricing Firm? Renewal Option One		1% Decrease	10% Increase
Will Vendor Hold Pricing Firm? Renewal Option Two		1% Decrease	8% Increase
Will Vendor Hold Pricing Firm? Renewal Option Three		1% Decrease	5% Increase
Will Vendor Hold Pricing Firm? Renewal Option Four		1% Decrease	5% Increase